Case Study



QUICK HEAL SECURES ITS REMOTE OPERATIONS WITH VAULTIZE APPLIANCE

Industry Information Technology

Quick Heal



Company

Quick Heal Technologies

Company Size

1,000+ Employees

Technology Environment

- Majorly windows operating systems: Win XP, 7, 8
 iOS/Android
- De-centralized team at different locations

Business Challenges

- NAS-based manual backup that did not yield performance and scalability
- Country-wide data mobility that was not protected or managed centrally

Vaultize Solution

Cloud-in-a-Box Appliance

Benefits

- Top-class, continuous data protection that was cost- and time- efficient
- Performance-optimized appliance that enables centralized management of data
 protection

BACKGROUND

Quick Heal Technologies Pvt. Ltd. is a leading IT security solutions and an ISO 9001 certified company. Quick Heal products are designed to simplify IT security management across multiple devices and on multiple platforms. They are customized to suit consumers, small businesses, Government establishments and corporate houses.

Over a span of 21 years the company's R&D has focused on computer and network security solutions. The current portfolio of cloud-based security and advanced machine learning enabled solutions stop threats, attacks and malicious traffic before it strikes. Some of the prominent security solutions are Quick Heal Antivirus Solutions and Quick Heal Scan Engine.

⁶ When a Demo of the Vaultize Product was given to us, we discovered that the product has more features than our traditional backup systems. And we ordered Vaultize for our Head Office and R&D Lab. It reduces the valuable time consumed for data backup activity and cuts down the cost of administration.

Mr. Vijay Dahe IT Head



BUSINESS CHALLENGES

Quick Heal has more than 900 employees spread across 31 branches, in addition to global offices in US, Japan and Kenya. Each remote location or end user posed serious threats of data loss or theft- especially when operating out of corporate network and beyond firewall. Quick Heal IT has been using NAS for traditional yet manual backup of data from their laptops and desktops. But backup performance was a repeated concern; and as the company grew, scalability was a challenge too.

To overcome the shortcomings of manual backup using NAS infrastructure, and to efficiently scale up operations without having to compromise on data access, Quick Heal evaluated multiple specialized vendors in the data backup and mobility segment. Vaultize was one of the very few vendors shortlisted.

SOLUTIONS FROM VAULTIZE

Quick Heal's evaluation of Vaultize yielded enormous credibility to the best-in-class features that Vaultize brings to the table. In addition to the core capabilities of continuously protecting the data through efficient backup, Vaultize enables its customers to securely share files with the help of AES-256 bit encryption (military-grade) among its employees. Vaultize outsmarted other products that were evaluated by Quick Heal; product deployed to protect more than 300 employees across the senior management staff, and R&D teams.

Vaultize's encryption-at-source, smart de-duplication, and compression enables effortless data backup for all of Quick Heal's remote offices – hence backup cycles did not require heavy network resources (could be achieved even over a low bandwidth link) and computing resources, and significantly reduces the time typically required for backup activities.

⁶⁶ The product not only met the expectations but exceeded wherever performance and management was concerned. Thanks to Vaultize team for an effective Data Backup Solution ⁹⁹

Mr. Vijay Dahe

Centralized administration has been a key influencer in the design of Vaultize. Web-based administration of Vaultize allows Quick Heal IT administrators to publish company-wide policies/settings and manage file sharing, backup and endpoint encryption of devices across all office locations. Administrators now have the ability to quick-ly deploy Vaultize across the organization in a few easy steps including through Active Directory.

Quick Heal chose to deploy Vaultize Cloud-in-a-Box Appliance, which is pre-optimized for enhanced performance and service delivery. The appliance empowers IT administrators to centrally manage users and devices, and administer policies across all locations.

Vaultize's Unified Platform ensures continuous backup of endpoints enabling Quick Heal to truly embrace data Mobility without compromising on data security.

Vaultize enables enterprises to embrace file sharing & data mobility for improved collaboration and productivity yet not compromise on data security or IT control. Vaultize offers end-to-end protection through a highly secure mobility platform that provides endpoint backup and encryption, and file sync/share. Vaultize differentiates through military-grade data encryption, deduplication and compression at source, data privacy options, remote data visibility & control, and the ability to deploy either though public cloud or private cloud.

For more information, visit www.vaultize.com



IA US: +1 1212 880 6412 U UK: +44 203 327 1247 IENA Dubai: +971 4361 7134 IPAC India: +91 22 6671 2764 | Singapore: +65 6224 1009 mail: sales@vaultize.com | Website: www.vaultize.com © 2010 - 2014 Vaultize Technologies Pvt. Ltd., All rights reserved. Vaultize Logo is a registered trademark of Vaultize Technologies Pvt. Ltd. All other third party brands, products, service names, trademarks, or registered service marks are the property of and used to identify the products or services of their respective owners. All specifications are subject to change without notice.